

DEUTZ in the capital markets

Key data on stock market listing

ISIN	DE0006305006
WKN	630500
Reuters	DEZG.DE
Bloomberg	DEZ:GR
Market segment	Regulated Market / Prime Standard
Index	SDAX
Trading platforms	Xetra, Frankfurt/Main and all other German stock exchanges
Designated Sponsor	HSBC Trinkaus & Burkhardt

All in all, 2023 was a very encouraging year for the stock markets. After reaching an initial record high of 16,469 points at the end of July, Germany's key DAX index had consolidated at a level of 14,687 points by the end of October, but then climbed to a new all-time high of 16,794 points following a year-end rally in early December. It closed at 16,751 points on December 29, 2023, a gain of 20.3 percent compared with the figure for the end of 2022. The SDAX, to which DEUTZ shares belong, rose by 17.1 percent over the same period and closed at 13,960 points at the end of 2023. The DAXsector Industrial, which comprises German industrial companies, also increased year on year, advancing by 23.7 percent to 9,769 points.

The upward spiraling of prices triggered by the war in Ukraine in 2022 eased significantly over the course of 2023. Inflation rates fell steadily as a result, from 8.6 percent to 2.4 percent in the eurozone and from 6.4 percent to 3.1 percent in the US. The decrease in energy prices was the main reason why inflation fell in these regions, though it was also dampened by the restrictive monetary policy of the US central bank (Fed) and European Central Bank (ECB). The Fed increased its target range for key interest rates in four increments during 2023, raising it from 4.25–4.50 percent to 5.25–5.50 percent, while the ECB implemented six hikes to bring its main refinancing rate up from 2.5 percent to 4.5 percent. Sentiment in the equity markets brightened significantly as a result, particularly in the second half of the year.

Strong performance for DEUTZ share price Following the announcement of the partnership with Daimler Truck AG at the end of January, DEUTZ shares rose steadily until they reached a high for the year of €6.03 on March 6. Then from the middle of the year, the share price – in line with the market as a whole – was hit by growing fears of a recession that saw it consolidate at a low for the year of €3.69 on October 25. The stock then recovered and climbed to €4.83 following publication of the Company's results for the first three quarters on November 8, 2023, which were well received by the markets, and the announcement on December 13 that DEUTZ would be acquiring several engine platforms from Rolls-Royce Power Systems. The DEUTZ share price ended 2023 at €4.80, which was 18.6 percent up on the closing price for 2022.

Market capitalization stood at €605.5 million at the end of the reporting period.

Key figures for DEUTZ shares

in €		
	2023	2022
Number of shares as at Dec. 31	126,147,195	120,861,783
Average number of shares	124,901,865	120,861,783
Share price as at Dec. 31 ¹⁸	4.80	4.05
Share price high ¹⁹	6.03	7.00
Share price low ²⁰	3.69	3.02
Market capitalization as at Dec. 31 (€ million)	605.5	489.0
Earnings per share	0.66	0.66

EARNINGS PER SHARE

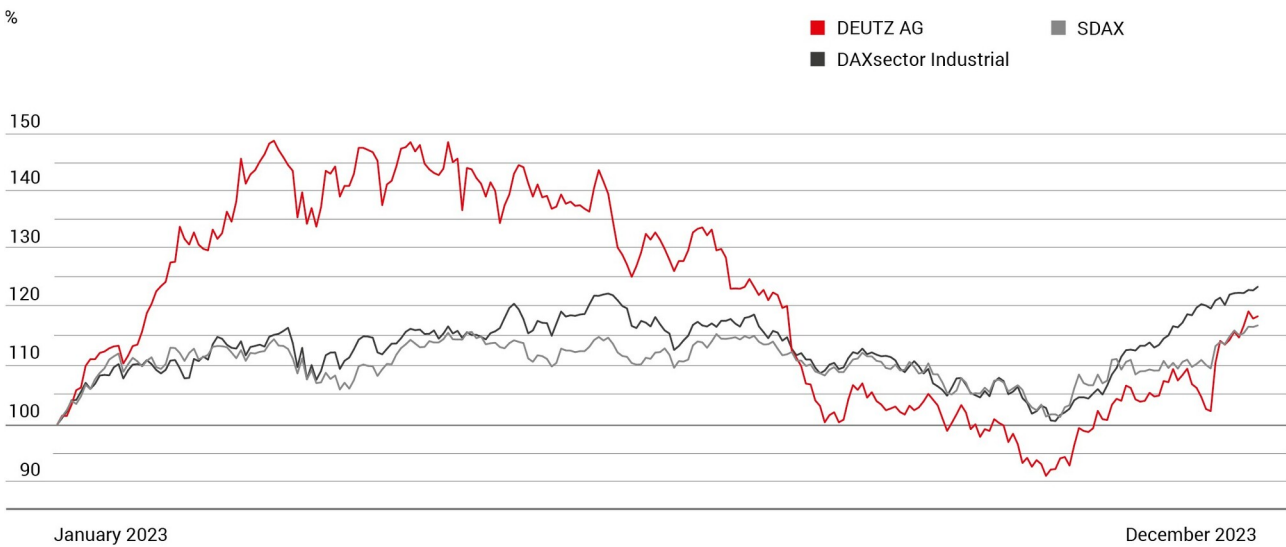
In 2023, the number of shares rose by 5,285,412, which were the shares issued as part of a capital increase carried out in order to provide a non-cash contribution to Daimler Truck AG. This increased the number of shares in issue by 4.4 percent to 126,147,195. Earnings per share is calculated by dividing the net income or loss for the year attributable to the shareholders of DEUTZ AG by the weighted average number of shares in issue. Based on the number of shares in issue during the 2023 reporting year and net income of €81.9 million, basic earnings per share amounted to €0.66, compared with €0.66 in 2022.

¹⁸ Xetra closing price; from Jan. 1, 2023 to Dec. 31, 2023.

¹⁹ Xetra closing price; from Jan. 1, 2023 to Dec. 31, 2023.

²⁰ Xetra closing price; from Jan. 1, 2023 to Dec. 31, 2023.

DEUTZ shares relative to DAXsector Industrial and SDAX (indexed)



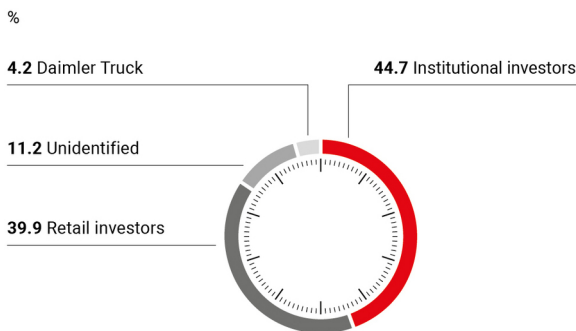
MAJORITY OF DEUTZ SHARES IN FREE FLOAT

95.8 percent of DEUTZ AG shares are in free float. Since April 2023, Daimler Truck has held 4.19 percent of the shares. As regards the shareholder structure, the proportion of shares held by other institutional investors fell slightly to 44.7 percent as at the end of the reporting year (December 31, 2022: 48.6 percent). The proportion held by retail investors, including unidentified shareholders, stood at 51.1 percent (December 31, 2022: 51.4 percent). US investors dominate among the institutional investors, holding a total of 16.7 percent of the shares, while German fund management companies hold 12.5 percent.²¹

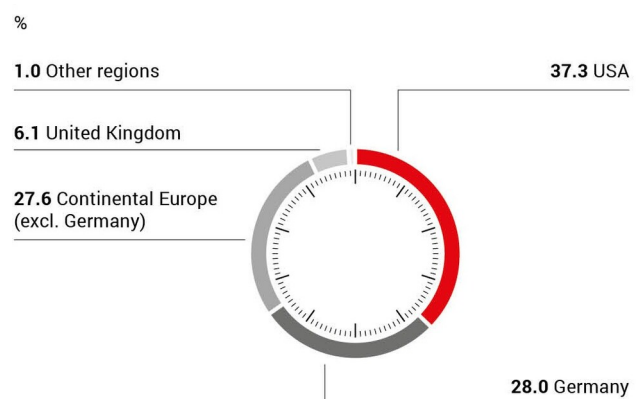
At the end of 2023, the following companies held more than 3 percent of the shares in DEUTZ AG: DWS Investment GmbH (Germany) 4.9 percent, Daimler Truck AG (Germany) 4.2 percent, The Vanguard Group, Inc. (USA) 3.6 percent, Ardan Livvey Investors B. V. (Netherlands) 3.5 percent, Acadian Asset Management LLC (UK) 3.5 percent, and Norges Bank Investment Management (Norway) 3.4 percent.²²

Voting right notifications pursuant to section 40 (1) of the German Securities Trading Act (WpHG) and notifiable managers' transactions in securities pursuant to Article 19 of the Market Abuse Regulation (MAR) are published on our website at www.deutz.com under Investor Relations.

Shareholder structure²³



Shareholder structure by country (institutional investors)²⁴



²¹ Nasdaq, December 2023.
²² Nasdaq, December 2023.
²³ Nasdaq, December 2023.
²⁴ Nasdaq, December 2023.

DIVIDEND

DEUTZ strives to fund a significant proportion of its growth strategy itself, that is to say from its own capital. At the same time, DEUTZ wants its shareholders to participate in the success of the Company in the form of an adequate and regular dividend. Under its dividend policy, it aims to distribute around 30 percent of net income to shareholders.

The Board of Management and Supervisory Board will propose to the Annual General Meeting on May 8, 2024 that accumulated income be used to pay a dividend of €0.17 per share for the 2023 financial year. This would give a dividend ratio of 25.8 percent.

TRANSPARENT CAPITAL MARKETS COMMUNICATIONS

The objective of investor relations work is to provide all stakeholders with transparent information about current and future developments in the DEUTZ Group and thereby to build long-term trust in the Company and thus its shares. To this end, DEUTZ undertakes to comply with the transparency guidelines in the **German Corporate Governance Code**, always communicating promptly, openly, and comprehensively with shareholders, financial analysts, and other capital market players with an interest in the Company.

As in previous years, DEUTZ engaged in intensive dialogue with the capital markets in 2023. In addition to producing regular financial reports, the Company provided details of current business performance and other key developments during conference calls and in periodic press releases. On September 12, a capital markets day was held for analysts, bankers, and investors at the Cologne site, at which all members of the Board of Management gave a presentation and were on hand to answer questions. The Board of Management and the Investor Relations management team were also available for talks with interested parties from the capital markets at conferences, roadshows, and private meetings. As the coronavirus pandemic had receded, these events primarily took place in person again.

ANALYSTS' RECOMMENDATIONS

The assessments and recommendations of financial analysts provide a basis for equity investments by retail and institutional investors. At the time this annual report was published, a total of seven banks and securities houses produced reports on DEUTZ shares.

Analysts' recommendations²⁵

Institut	Date	Target price (€)	Recommendation
Berenberg	Nov. 16, 2023	5.40	Hold
DZ Bank	Nov. 9, 2023	5.70	Buy
Hauck & Aufhäuser	Jan. 22, 2024	10.00	Buy
HSBC Trinkaus & Burkhardt	Jul. 24, 2023	6.00	Hold
Kepler Cheuvreux	Feb. 19, 2024	7.00	Buy
M. M. Warburg	Jan. 22, 2024	8.70	Buy
Quirin	May 3, 2023	8.00	Buy

Further information and publications on the DEUTZ Group and DEUTZ shares can be found on our website at www.deutz.com.

²⁵ As at February 16, 2024; references to such recommendations and evaluations are made solely to provide readers with information on a non-binding basis. They do not mean that DEUTZ AG endorses, supports, or confirms the recommendations, opinions, or conclusions of the equity research analysts in any way. DEUTZ AG accepts no liability for the selection of analyst recommendations and assessments reproduced here, nor does it accept any liability for whether they are up to date, complete, or accurate. None of the information provided here should be construed as an offer to buy DEUTZ shares, nor does it constitute marketing for DEUTZ shares. DEUTZ AG's liability for loss or damage suffered by third parties as a result of information provided here is excluded.